

**DARE TO COMPARE**

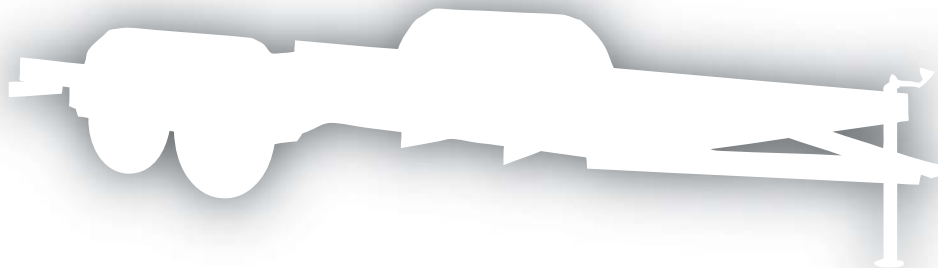
**EQUIPMENT & CAR HAULER**



***EQUIPMENT & CAR HAULER***



**VS**



# PJ EQUIPMENT & CARHAULER COMPARISON

THE OTHER GUYS



### 3 Year Frame/1 Year Limited Warranty

The industry standard frame warranty for most equipment trailers is one (1) year. We believe so strongly in our frame strength that we offer a three (3) year frame warranty on all PJ equipment trailers and car haulers.



1 Year Warranty



### Radial Tires

Radial tires are superior to bias ply tires in many ways. Radial tires feature better fuel economy, less vibration, a softer ride, and extended life due to less heat being generated by the tire. For hauling equipment, radial tires are the only way to go.



Bias Ply



### Bulldog Coupler

Every PJ equipment trailer receives a Bulldog™ coupler as a standard feature. The Bulldog™ coupler has a well-earned reputation for being the toughest, most durable coupler in the trailer industry. The CC, C8, B6, B8, & P8 models get height adjustable couplers allowing you to level the trailer with the towing vehicle.



Lesser Quality Couplers



### Removable Diamond Plate Fenders

Our fenders are made of 14 gauge diamond plate steel for increased durability. They can also be easily removed for off-road use or easy replacement. Not only are our diamond plate fenders tougher than the typical smooth plate, they look great too! *Note: 102" Super-wide drive-over fenders are not removable*



Rolled steel, not removable



### Pressure Treated Lumber

PJ equipment trailers receive treated no. 2 southern yellow pine for decking. This pressure treated lumber is known for its high strength and durability. We also offer Douglas Fir and Rough Oak decking. *Note: C4, C5, & B5 are decked with Spruce Pine Fir*



Untreated Lumber



### Dexter Axles

Dexter is the undisputed leading manufacturer of trailer axles for over 50 years. Their American made axles are known for safe, reliable, and smooth performance. Dexter also has an incredible parts distribution network throughout North America.



### I-beam Goosenecks

When you order a PJ gooseneck equipment trailer it comes with an I-beam neck and riser. Our I-beam necks are simply stronger and last longer than the commonly used c-channel necks. We feel that I-beam goosenecks should be standard, not an expensive "upgrade".



C-Channel



### Lifetime LED Lights

Every PJ equipment trailer features Lifetime LED lights standard. Our LED lights are not only brighter but they are faster, last longer, and draw less current than incandescent lights. Our LED lights are so reliable they feature a lifetime warranty. *Note: LED lights are optional on C4 model*



Incandescent Lights



### Retail Financing Promotions

We offer factory sponsored retail financing promotions through Sheffield Financial. These promotions typically include Zero Down and/or low interest rates.



No Financing Promotions



### Wiring Harness Inside Steel Conduit

Trailer wiring issues are one of the most common and frustrating problems for trailer owners. Our harness is enclosed in steel conduit throughout the frame of the trailer, to protect the wiring from ice, road debris, and physical damage. This modular harness means each light is just simply plugged in, making replacement very easy.



Exposed Wiring



### Flush-mount Lighting

All of our trailer lights are "flush-mounted" inside the frame of our trailers. Surface mounted lights are much more susceptible to damage, corrosion, and failure.



Surface Mount Lighting



### Board Caps & Extra Deck Screws

We "cap our boards" by installing them below the front and rear bumpers to keep the boards from curling. We also cap our dovetails by adding a flat the "break" in the dovetail. Extra deck screws on our flooring to make sure boards stay secured to the frame.



Fewer screws, no board caps



### 3" Channel Cross-members on 16" Centers

We use 3" channel for cross-members on 16" center for increased deck strength on our 14k equipment trailers (CC,C8,B6,B8,P8). Some manufacturers use "roll formed" channel that is much lighter, cheaper, and weaker than a true channel cross-member. 16" centers are optional on the C5 & B5 models. *Note: C4 & P7 use angle cross-members on 24" centers*



20-24" On Center "Roll Formed" Cross-members



### NATM Compliant

Our equipment trailers are built in compliance with the National Association of Trailer Manufacturers trailer safety regulations. Be very wary of any manufacturer that does not comply with NATM safety standards.



Non Compliant

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YES

### Bargman 7-Way Plugs

Our 14k & up equipment trailers include a Bargman 7-way plug. These plugs are designed with dual contacts for a more reliable connection. They also include an auxiliary wire that can be used to operate work lights, reverse lights, & charging. *Note: C4, C5, & B5 model use a 4 way flat connector unless equipped with brakes.*

NO

Poor fitting single contact 7-way plugs



YES

### Wrap Tongue

All PJ equipment trailers feature a wrap tongue. This means the tongue is extended to the front of the fender, significantly increasing the strength and rigidity of the entire frame.

NO

Short & weak tongue



YES

### The Professional's Choice

At PJ Trailers we think our best "advertising" comes from jobsites and coffee shops, not on billboards and television ads. We didn't "buy" our reputation for building great trailers, we built it – one trailer at a time. Building a great product and keeping our customers happy has made us the #1 professional grade open trailer manufacturer in the US.

NO



YES

### Frame Strength

If you want an equipment trailer that lasts, it must be built on a rock solid frame. Other trailer builders attempt to cut their cost by skimping on frame materials (smaller channels, fewer welds, no gussets, less cross-members). Our equipment trailers have excellent frame strength and we have the warranty to prove it.

NO



YES

### Deck Lengths up to 44 ft

We offer deck lengths up to 44' on our 8" channel models (C8 & B8). These trailers are popular for hauling cars and with hot shot companies. Most other manufacturers only offer 'low boy' style trailers in lengths of 24 ft or less.

NO

24 ft or less



YES

### 102" Deck Widths

We offer three dedicated models with deck widths of 102 inches (B5, B6, & B8). These models include heavy duty drive over fenders, making them extremely versatile for hauling a variety of vehicles and cargo.

NO

102" not available



YES

### CNC Plasma Cut Components

We fabricate many of our frame components on CNC plasma tables. This allows for excellent finish to each component, consistent fit, and smooth operation. It also gives us the ability to customize the exact component we need for each model, instead of being forced to use "off the shelf" components.

NO



YES

### Dealer Network

When shopping for an equipment trailer one thing to take into consideration is the size and quality of the dealer network that will provide support for the manufacturer. PJ Trailers has a network of over 250 dealers that is well known for offering excellent service and support.

NO



YES

### Resale Value

Our premium components, brand name, and overall build quality makes for an equipment trailer that typically retains much of its original value when well maintained.

NO



YES

### Wide Variety of Options

We don't believe a customer should have to settle for a trailer that isn't what they want. That is why we offer a wide variety of options for our equipment trailers including steel floors, winches, HD gates, flip-up ramps, and more. We literally have hundreds of car hauler options to make sure your trailer is suited for your type of work.

NO

Fewer Options



YES

### 10 Gauge Heavy Duty Brake Wiring

We use 10 gauge wiring for our trailer brakes to make sure the brakes receive full power to stop the trailer. The best break controller and electric brakes can quickly become inferior if the wire is too small to transmit full power to the brakes. This wiring is slightly more expensive than what others use but it is well worth it.

NO

Light Gauge Wiring



YES

### Angle Frame Models

We offer two equipment trailers with angle frames allowing the deck height to stay as low as possible. The P7 (10k) has a deck height of 21" and the P8 (14k) is 23". These models can be equipped with dovetails for loading equipment with low clearance. The trailer also include round or square pipe-top rails.

NO



YES

### Watertight Heat Shrink Connectors

One of the most common places other manufacturers try to cut cost and save labor is by using splice connectors (commonly known as "Scotch Locks"). Splice connectors offer little to no protection against water and corrosion. We use heat shrink butt connectors that are watertight and extremely reliable.

NO

Splice Connectors



YES

### More Axle, Brake, and Suspension Options

If there is an axle, brake, or suspension combination you would like to have on your equipment trailer, we probably have it. We work very closely with our vendors to provide a wide variety of axles and suspensions. These include hydraulic disc, hydraulic drum, torsion suspension, drop axles, air brakes, and more.

NO

COMPARISON CONTINUES

# PJ EQUIPMENT & CARHAULER COMPARISON

THE  
OTHER  
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YES

## Better by Design

Great materials, components, and build quality are irrelevant if the trailer is poorly designed. When you have built tens of thousands of equipment trailers you receive ample feedback about your product (both good and bad). We have used this valuable information to refine our product, making both major innovations and minor improvements over the years.

NO



YES

## Visual Appeal

Having a great looking trailer adds professionalism to your business and gives your customer extra confidence. Our customers often make a large investment in their truck and expect their trailer to compliment the vehicle towing it. We believe you should be proud of your trailer, not embarrassed!

NO



YES

## Junction Box Wiring

PJ equipment trailers are wired with a weather proof junction box standard. This keeps your wiring clean and well protected from the elements. If you were to damage the front harness or plug, a junction box makes replacing the plug a simple task. *Exclusions: C4, C5, & B5 models*

NO

Spliced Wiring



YES

## More Standard Features

- Powder Coated Wheels
- 3M DOT Reflective Tape
- Pinstriping

NO